



*“Pilot Station Varna – P” EOOD was established in order to meet a fundamental need in maritime navigation – the smooth and safe pilotage of ships through the complex in terms of navigation coastal maneuvers from the open sea to a safe pier or berth and vice versa.*

The strategy of **“Pilot Station Varna – P” EOOD** is based on the basic quality principles, to ensure the optimal efficiency of its operations, maintaining a high level of service quality, thus satisfying the explicit and implicit requirements of clients, their needs and expectations.

*Sustainable development and prove of the pilotage service quality is the only way to meet the growing clients' requirements.*

*“Pilot Station Varna – P” EOOD thus declares its quality, safety, protection of life at sea and environmental policy, as follows:*

**“Pilot Station Varna – P” EOOD provides maritime navigation with a high quality and safe pilotage service in view of protecting human lives and the environment in the region under the jurisdiction of “Maritime Administration Varna” Directorate and in accordance with international standards.**

*In its policy, “Pilot Station Varna – P” EOOD:*

**-fulfills its mission**

*of being a reliable partner of all actors in maritime shipping within the respective region*

**- applies its approach**

*Maintaining and continuous improvement of the Integrated Management System in accordance with ISO 9001:2015 and ISPO Code*

**- pursues its goals**

**Maintaining a zero level of non-conformities related to the pilotage service and provision of safe and smooth navigation by:**

- *fulfilling the requirements of normative rules and regulations applicable to the pilotage activity on the territory of Republic of Bulgaria;*
- *maintaining a high professional level in terms of pilots' training and information of navigation changes in the region;*
  - *active interaction with technologically dependent service providers and counterparties;*
  - *good coordination between all direct and indirect stakeholders in the pilotage process;*
    - *continuous technical maintenance of the pilots' motorboats and cars;*
    - *provision of good and reliable logistics.*

*In my capacity of Manager of “Pilot Station Varna – P” EOOD, I commit to ensure suitable conditions and resources for the efficient functioning of the Integrated Management System in view of the implementation of the “Quality, safety, protection of life at sea and environmental policy” thus defined, and the performance of the commitments undertaken towards our clients and stakeholders.*

Rev.: 16  
01.08.2021

MANAGER:  
Captain Alexander Borisov



# Certificate of Approval

This is to certify that the Management System of:

## Pilot Station Varna - P EOOD

Morska Gara, Reidova kula, 9001 Varna, Bulgaria

has been approved by Lloyd's Register to the following standards:

### ISO 9001:2015

Approval number(s): ISO 9001 – 0042267

The scope of this approval is applicable to:

Marine pilot services within the area under control of Maritime Administration Varna.



**Daniel Oliva Marcilio de Souza**

Area Operations Manager - South Europe

Issued by: Lloyd's Register EMEA Branch

for and on behalf of: Lloyd's Register Quality Assurance Limited



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## ISPO CERTIFICATE OF COMPLIANCE

Certificate Number : 004  
Certification Organization Number : PIR1920006

This is to certify that the Safety & Quality Management System of :

### **VARNA PILOT STATION – PEOOD Varna, Bulgaria**

has been audited, and that it complies with the requirements of the International Standard for Maritime Pilot Organizations.

The following activities are carried out by the above maritime pilot organization and are included in the scope of the certification:

- Pilotage – deep draft;
- Pilotage – sea;
- Pilotage – deep-sea;
- Pilotage - river and inland waterways;
- Pilotage - harbour and docking, pilotage;
- Pilotage – special transports;
- Pilotage – general sea, river, harbour;
- Pilotage – specific pilotage areas;
- Pilotage – shore based pilotage (SBP);
- Vessel Traffic Management (VTM);
- Logistical Transportation - tender (including high speed);
- Logistical Transportation – pilot cutter;
- Logistical Transportation – helicopter;
- Berthing Support – line men;
- Berthing Support – tug boat assistance;

Above activities are carried out in the pilotage area(s) as formulated below:  
Varna

This certificate of compliance is valid until **28 April 2024**, subject to periodical verification.

Place of issue : **Piraeus**

Date of issue : **28 April 2019**

Completion date of the audit on which this certificate is based: **24 April 2019**



**I. IAKOVOU**  
Surveyor to Lloyd's Register EMEA  
A subsidiary of Lloyd's Register Group

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